	-
23/01/13 BOARD OF STUDIES MEETING.	9
	9. 6
on 23/01/2013 at 2:00 pm at MBA block among the members	
on 23/01/2013 at 2:00 pm at 17BA block among the	
members •	
The following resolution(s) were made.	
+ 1 -> Resolved to approve the proposed syllabus for	
I MBA & D M. Se (ITAM) ID a W Semester]	
(2) -> Resolved to Stoch in the library atleast,	
one copy each of text book for all corefpeipers	
a) Resolved to stoch in the library alleast, one copy each of text book for all corefpiners proposed in the syllabus.	
	-
3-7 Resolved to stock in the library atleast three copies each of reference book for all papers proposed in the sigllations. Members Present: 1. Dr.R. NEEL AMEGAM To stock in the sigllations.	
proposed in the sullabor	
Members Present.	
1. Dr.R. NEELAMEGAM	
	4
2. Hrulrelmy. T.	
2. Asulvelmi. T. Spronder of Department.	
3. B. PAVALA KUMAR B&S.	
A. A. MAREESMARI AD	
A. H. MIRE SWIFT	
5. CHAYATHRY. V	
6. MINIRMALA MINH	
7. E.V-RIGIN Sering	

18/03/15 BOARD OF STUDIES MEETING.
The board of studies meeting was held
on 28/03/15 at 10:00 pm at MBA department among
the Board of Studies Members.
The following were resolved.
-> Resolved to change the order of subjects.
-> Title of Papers and the drafted syllabus were approved approved.
-> Inclusion of new external examiners was made and approved.
-> Discussion was made on including courses for soft skill improvement and Chairman highlighted the presence of Workshop Courses to serve the above purpose
Industrialist Shri. SPGC. Brindhavan - 6. John.
Subject expert Dy J. Praveen Paul - Mall 28/3/15
Fahairman Mr. R. AYYAMPERUMAL - R. A - 28/5/10

adali6 BOARD OF GODIES MEETING The board of Studies Hooking was held on 20/0/6 at 10: AM at 91 MBA Class room among the board of Studies Hembers. The following were lesolved. - Resolved to Change the following Subjects in Morketing, operations and HR electives Marketing Heatives - Advertising sales and promotions Management. HR Electives - Conflict and Negotiation

Operations Heatives - Logistics Management

Production Planning and Inventory

Combol -> Resolved to Change the content of the following studged Syllahus Old Subject Gode.

Operations Research - PIMSC 31 . 7 Core subjects International Business - PIMSC32 Research Methodology PIMSC33 Business Environment PIMSC 41 Consumer Ratharioux. PIMSE314 C Marketing Sorvices Harketing - PINSEHIM Electives

	Purchase and Matrials Monagement PINSEZIR
	Scepply Chain Management. PINSEZAR operations
	Total quality Hanagement - PINSE33R Lieothres
	-> Inclusion of new subjects and drafted syllabus were appreciated and approved.
9,	
	Industrialist
<u> </u>	Shri. Splite. Brindhavan 6. Bonan,
ect	Oniversity Abrinee
	Dr. K.P. Gloneson De Szoletto
	Chairman Hr. B. Pavalakumar - BS Szotzlib.
	Other Hembers.
	Hrs. V. Clayathri Qjac :
	Total Comment of the

17/08/18 Board of Studies Meeting
and the state of t
The board of studies meeting was held
on 17/02/2018 at 11:00 am in MBA department among
the Board of Studies member.
The following were resolved.
> Chairman of Board of Shidies, Dr. B. Pavalar Kumar members welcomed the and presented the drafted syllabus
welcomed the and presented the drafted syllabus.
-> Resolved to approve the proposed (revised) syllabis
for I year MBA. Changes were made in the
following subject Opp semester
1) Principles of Management
@ Organizations Behaviour
(3) Economics for Managers
(I) Accounting for Managers
3 Business Statistics
6 Work Shop on Life Skills
EVEN SEMESTER
1) Marketing Management
② Financial Management
3 Human Resource Management
(4) Operations Management
Business Intelligence (New Subject)

Valuation in workshop papers. -> Resolved la change the subject Management Information System' with Business Intelligence in the even semester -> Resolved to change the pattern of question paper for Internal Examinations and Summative Examinations. Changes in the grestion pattern shall include the compulsory case study. -> Resolved to Include a new subject in the fourth semester by changing the Syllabi frame work. i.e., 3 core papers instead of a core papers without alternations in total credits a total hours per cycle. -> Resolved to include NPTEL courses as extra credit courses as per voic a AICTE directions. -> Resolved to include Industrial Visits commun of 3 visits per semester) in the core paper (subject)

Subject Exports. 14/2/18 Dr. Rajarajeswari @ Dr. S. CHANDRA BOSE Chairman Dr. B. Pavala Kumar 88 S17/2/2018. Members Dr. R. Neela megam Dr. M. Balaji Mrs. K. Mangayar Karasi Mr. C. Rathina Balaji CA2/12/18

23.02.19 BOARD OF STUDIES MEETING
The Board of Studies meeting was held on 23/02/2019 at
while the bartier bation of the following
11:00 A.M in MBA department with the bortice parties of Studies member
English /
Chairman of Board of Studies Dr. B. Pavala Kumar welcomed the members and presented the draft. Syllabus of the course.
themsels and presented the arafty; syllabas of the course.
The following
resolutions were made in the mosting.
1. Dr. K. Ravichandran / K. Ravihandran University Nominee
University Nominee
a to control of the
2. Dr. S. Chandra Bose 3. Chand 23/02/19
Subject Expert
3. Dr. B. Pavala Kumar B. Pavala Rumar
Chairman
4. Dr. R. Neelamegam
Member.
5. Dr.M.Balaji
Member Dr. M.
6. Mr. C. Rathina Balaji Member C. Rathina Balaji
Member
1622
7. Dr. L. Joshua Paul Mosses
Member.

- Resolved to delete the topic Duality-problems in primal to dual in unit I, queuing theory
 in unit III, simulation in unit IV and sequencing in unit V of 'OPERATION
 RESEARCH' leading to 40% changes in the existing syllabus of the course.
- Resolved to move 'INTERNATIONAL BUSINESS' to the IV semester by replacing the earlier proposed 'CUSTOMER RELATIONSHIP MANAGEMENT' in IV semester.
- Resolved to delete international business an overview and country differences in unit I, international business environment in unit II, market selection and social issues in international business and include the topic theory of international trade in unit I, Trade policy and trade block in unit III and globalization & MNC's in unit V of 'INTERNATIONAL BUSINESS' leading to 60% changes in the existing syllabus of the course.
- Resolved to introduce 'WORKSHOP ON RESEARCH METHODOLOGY' a core course having focus on application of research methods and business statistics instead of the moved 'INTERNATIONAL BUSINESS'.
- Resolved to include the topics introduction to investments, securities and investment planning, primary market, secondary market, stock market indices and securities and exchange board of India in unit I, II, III, IV & V respectively instead of the existing topics leading to 100% changes in the existing syllabus of the course INDIAN CAPITAL MARKET.
- Resolved to introduce 'INVESTOR EDUCATION AND PROTECTION' to the III semester instead of 'MANAGEMENT OF FINANCIAL' services in III semester.
- Resolved to include topics with respect to Indian context instead of American / global context of consumer behavior leading to 100% changes in the existing syllabus of the course.
- Resolved to introduce 'ADVERTISING MANAGEMENT' a core course replacing the existing course 'ADVERTISING AND SALES PROMOTION MANAGEMENT'
- Resolved to introduce 'DIGITAL MARKETING' a core course having focus on digital trends in marketing replacing the existing course 'INTEGRATED MARKETING COMMUNICATION'
- Resolved to reframe the syllabus of the course 'INDUSTRIAL RELATIONS' from latest text book leading to 70% changes in the existing syllabus of the course.
- Resolved to replace all the topics of the course TRAINING & DEVELOPMENT leading to 100% changes in the existing syllabus of the course.
- Resolved to introduce 'LEGAL ASPECTS OF BUSINESS' a core course replacing the existing 'BUSINESS ENVIRONMENT'.
- Resolved to include the topics strategic management process in unit I, external environment scanning and industry analysis, industry environment, environment scanning in unit II, internal environment analysis in unit III strategic analysis and choice in unit IV and corporate level strategy in unit V and deleting the topics over view of strategic management and business policy in unit I and hierarch of strategic indent —

B. Pcavala kumar CHAIRMAN 23/02/19 understanding strategic indent , business model- goals and objectives in unit II , external environment in unit III, internal environment in unit IV , strategic alternatives, strategic analysis and choice & strategic implementation 'STRATEGIC MANAGEMENT' leading to 60% changes in the existing syllabus of the course.

- Resolved to introduce FINANCIAL SERVICES: Financing & Investing solution a elective course in IV semester for MBA finance elective replacing the existing 'INCOME TAX'.
- Resolved to include the topic related to NISM exams in SECURITY ANALYSIS leading to 100% changes in the existing syllabus of the course.
- Resolved to revise the 'Workshop on Financial Accounting with Tally' with GST implications leading to 20% changes in the existing syllabus of the course.
- Resolved to revise the SERVICES MARKETING entirely leading to 100% changes in the existing syllabus of the course.
- Resolved to revise the RETAIL MANAGEMENT completely leading to 100% changes in the existing syllabus of the course.
- Resolved to introduce 'WORKSHOP ON SALES AND MARKETING STRATEGIES' a elective course having focus on developing strategies for sales and marketing for marketing elective of MBA replacing the existing brand management
- Resolved to introduce 'COUNSELING SKILLS FOR MANAGERS' a elective course for human resources elective of MBA replacing the existing strategic human resource development.
- Resolved to revise organization conflicts, class conflict in unit II, planning for negotiation, strategies and tactics in unit III, Role of Communication, Top ten rules for virtual negotiation in unit IV, Difference in International Negotiation in unit V of 'CONFLICTS & NEGOTIATION' leading to 20% changes in the existing syllabus of the course.
- Resolved to implement a timeline for completing the various activities in 'FINAL PROJECT & VIVA VOCE'.

23.02.2019 M Phil (Management) Board of Studies Meeting The board of Studies meeting was held on 23.02.2019 at 11.00 am at MBA department with the Board of Studies members. The following were resolved by the board after having a detailed discussion: Resolved to introduce Teaching and Learning Skills a allied Course having focus on teaching skill development in the I semester for M. Phil (Management) to replacing the existing Course Frnerging issues in Management (M2MS). Resolved to include the following topics: * Functions of Management, Concepts and Levels, Organisation and types in Unit. no. I. * Work Life Balance in Unit no. IP and * Logistics Management in Unit no. I of Functional Management Decisions (MIMSCI2) and to delete the word 'research' in the Unit IP, II, IV and I leading to 50% of change in the existing syllabus of the Course 3) Resolved to include the following topics: * Problems encountered by researchers in Unit-II

* Requisities of a good questionnaire in Unit-III

* Factor Analysis in Unit-I of Research Methology (M1MSCII) leading to 20% of Change in the existing Syllabus of the Course

. Members Present
University Nominee:
1. Dr. K. Ravichandran Professor & Head K. Karichandran
Subject Expert:
1. Dr. S. Chandra Bose Director, Kaliswan Institute of Management 1. Chandeling
Chairman: Dr. S. Sekar Subramanian 5. 6 angle 19
Faculty Members:
Dr. G. Murugeson G. Y.
Dr. K. Pushpaveni
Dr. M. Jaisun



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BOARD OF STUDIES MEETING OF DEPARTMENT OF MANAGEMENT STUDIES HELD ON 21.09,2019

MINUTES OF THE MEETING

The Board of Studies Meeting of **DEPARTMENT OF MANAGEMENT STUDIES** was held today at 11a.m. in the Department of Management Studies. After having a detailed discussion the Board resolved the following:

1. Resolved to revise the syllabus of the courses for Department of Management Studies as follows:

Subject	Title of the	Title of the	Focus on	Revised / New /
Core /	Existing Course	Course after revision	Employability /	No Change /
Elective		, t	Entrepreneurship /	Interchanged
/ SBE /			Skill Development	If revised % of
NME /	, .			change
SLS				
VAC	Creativity and Innovative	Creativity and Innovative	Skill Development	100%
	Management	Management	9	
VAC .	Statistics using R	Statistics using R	Skill Development	100%
	commands	commands		

The detailed syllabus passed in the Board of Studies Meeting is given in Annexure – I.



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Members Present:

Name	Category	Signature
Dr.B.Pavala kumar	Chairman	B. Pcavala human
Dr.R.Malini	Subject Expert	RMal
Dr.N.Poorna Chelvan	Subject Expert	Ne Vailonlig
Mr.Satheeshkumar	Alumnus	J. Jen
Dr.R.Neelamegam	Member	Ri
Dr.M.Balaji	Member	W.W.
Mrs.R.Sivajothi	Member	12.8
Dr.L.Joshuva Paul Moses	Member	L. Fra
Mrs.R.Indumathi	Member	D. Julith.



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BOARD OF STUDIES MEETING OF <u>NAME OF THE PROGRAMME</u> HELD ON 19.03.2022 MINUTES OF THE MEETING

The Board of Studies Meeting of **M.B.A** was held today at <u>10.30a.m</u>. in the Department of Management Studies. After having a detailed discussion, the Board resolved the following:

- 1. a. Resolved to revise the syllabus of the courses for I year **M.B.A**.as follows:
 - b. Resolved to approve skeleton structure of 2 years M.B.A. Programme which is attached herewith structured.

Semester I

~ CARLES CO	* *			
Subject	Title of the	Title of the	Focus on	Revised / New /
Core /	Existing Course	Course after revision	Employability /	No Change /
Elective			Entrepreneurship /	Interchanged
/ SBE /			Skill Development	If revised % of
NME /			>	change
SLS				
Core	Principles of Management	Principles of Management	Entrepreneurship	10% Change
Core	Organizational Behaviour	Organizational Behaviour	Entrepreneurship	No Change
Core	Economics for Managers	Economics for Managers	Entrepreneurship	No Change
Core	Accounting of Managers	Accounting of Managers	Employability	No Change
Core	Business Statistics	Business Statistics	Entrepreneurship	No Change
SBE	Workshop on Life Skills	Workshop on Life Skills	Skill Development	No Change

Semester II

001110000	• • •			
Subject	Title of the	Title of the	Focus on	Revised / New /
Core /	Existing Course	Course after revision	Employability /	No Change /
Elective	26.		Entrepreneurship /	Interchanged
/ SBE /			Skill Development	If revised % of
NME /			1	change
SLS				
Core	Marketing Management	Marketing Management	Entrepreneurship	10% Change
Core	Financial Management	Financial Management	Employability	20% Change
Core	Human Resources Management	Human Resources Management	Entrepreneurship	10% Change
Core	Operations Management	Operations Management	Entrepreneurship	No Change



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Core	Business Intelligence	Business Intelligence	Entrepreneurship	Change
				40%
SBE	Workshop on Managerial Skills	Workshop on Managerial Skills	Skill Development	Change 20%
NME	Non Major Elective	Non Major Elective	Entrepreneurship	No Change

The detailed syllabus passed in the Board of Studies Meeting is given in Annexure – I.

- 2. Resolved to approve the panel of Examiners suggested by the members of the Board as given in Annexure II.
- 3. (Any other resolutions passed in the meeting)

Members Present:

Name	Category	Signature
M. BACAJI	Chairman	pr.m. N
Por Smahalingam	University Nominee	
Dr. G. Magesh Kuttalan	Subject Expert	Whattalan
pro-k-b hana loushoni	Subject Expert	
C. RATHINA BALAJI	Alumnus	C. Paligalia
mr. 12. Vanatharajan	Corporate Sector	_
Dr. A. A. Megesan.	Member	Mohamas
Dr. T. Sugana.	Member	Dr. T.
Dr. L. Joshua Bul Moses.	Member	Dr. J. Sano



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Course Name: Master of Business Administration

CHOICE BASED CREDIT SYSTEM

(For those who join in June 2018 and after)

Objectives

1. To provide the society with a steady stream of competent young persons with necessary knowledge, skills, values and attitudes to occupy positions of management and administration in business, industry, government and public systems .

2. To impart the students with relevant and latest knowledge from the field of management

theory and practice.

3. To provide opportunities to the students to develop a strong foundation in functional skills.

Course Structure

SEMESTER I

SI.	G	TT	Credits		Mark	S	Subject Code
No	Course Title	Title Hours Cred		I	E	Total	
1	Principles of Management	5	4	40	60	100	P19MSC11
2	Organizational Behaviour	5	4	40	60	100	P19MSC12
3	Economics for Managers	6	4	40	60	100	P19MSC13
4	Accounting for Managers	6	4	40	60	100	P19MSC14
5	Business Statistics	6	4	40	60	100	P19MSC15
6	Workshop on Life Skills	2	1	100	-	100	P19MSW11

SEMESTER II

Sl.					Mark	S	Subject
No	Course Title	Course Title Hours Credits		I	E	Total	Code
1	Marketing Management	5	4	40	60	100	P19MSC21
2	Financial Management	5	4	40	60	100	P19MSC22
3	Human Resources Management	5	4	40	60	100	P19MSC23
4	Operations Management	5	4	40	60	100	P19MSC24
5	Business Intelligence	4	4	40	60	100	P19MSC25
6	Workshop on Managerial Skills	2	1	100	-	100	P19MSW21
7	Non Major Elective	4	4	40	60	100	P19MSN21

Semester	Course Title	Hours	Credits	Int+Ext =Total	Subject Code	Revised / New / NoChange / Interchanged & Percentage of revision	Courses having focus on employability/ entrepreneurship/ skill development
	Operations Research	5	4	40+60=100	P19MSC31	Revised / 40%	Skill development
	Workshop on Research Methods	5	4	100 (internal only)	P19MSW31	New / 100%	Employability
III	Research Methodology	5	4	40+60=100	P19MSC33	No change	
	Major Elective 1	4	3	40+60=100	Refer Elective Table		



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	Major Elective 2	4	3	40+60=100	Refer Elective Table		
	Minor Elective 1	4	3	40+60=100	Refer Elective Table		
	Workshop on Employability Skills	3	1	100 (internal only)	P19MSW32	No change	Employability
	Legal Aspects of Business	6	3	40+60=100	P19MSC41	New / 100 %	skill development
	Strategic Management	6	3	40+60=100	P19MSC42	Revised / 60%	skill development
	International Business	6	3	40+60=100	P19MSC43	Revised / 100%	skill development
	Major Elective 3	4	3	40+60=100	Refer Elective Table	No change	
IV	Major Elective 4	4	3	40+60=100	Refer Elective Table	No change	
	Minor Elective 2	4	3	40+60=100	Refer Elective Table	No change	
	Final Project &Viva -Voce	6 weeks	4	100+100 =200	P19MSC4PV	No change (Timeframe only give for completion)	Employability

SUMMARY

SI.	0	N. C.C.	Credits	Hours -	Marks			
No	Semester	No of Course	Credits		I	E	Total	
1	I	6	21	30	225	375	600	
2	II	7	25	30	250	450	700	
3	III	7	22	30	325	375	700	
4	IV	7	22	30	250	550	800	
5		Total	90	120	1050	1750	2800	

ELECTIVES GROUPS FINANCE ELECTIVES (EF)

SI.No	Semester	Course Title	Subject Code	Revised / New / NoChange / Interchanged & Percentage of revision	Courses having focus on employability/ entrepreneurship/ skill development
1	3	Project Management	P19MSE31F	No change	skill development
2	3	Indian Capital Market	P19MSE32F	Revised / 100%	skill development
3	3	Investor Education & Protection Products	P19MSE33F	New / 100%	skill development
4	4	Banking Services Operations	P19MSE41F	No Change	skill development

Department of Management Studies (M.B.A) List of Panel Examiners

S.No	Name and Official Address
1.	Dr.Raja Rajeshwari, Assistant Professor, Department of Business Administration, M.V.M. College for Women, Dindigul. Email: rajeswari.mdu@gmail.com Ph: 9942035653.
2.	Dr.Chandrabose Associate professor, Department of Institute of Management studies, Sri Kaliswari College, Sivakasi-626130. 9442324951. Email:cbose16@gmail.com
3.	Dr.K.Dhanalakshmi, Assitant Professor,Department of Business Administration,Ayya Nadar Janakiammal college, Sivakasi Ph: 9788779099. Email:Dhanamk08@gmail.com
4.	Dr.P.Niranjana Devi Assistant Professor, Department of Business Administration, N.M.S.Svn College, Madurai. Ph: 737307704.
5.	Dr.C.Raja lakshumi, Assistant Professor, Department of Business Administration, V.V.V.College for women, Virudhunagar. dr.rajeraja@gmail.com Ph: 9788966710.
6.	Dr. Mahesh Coutalam, Assistant Professor, Department of Management Studies, Manonmanium Sundaranar University, Tirunelveli. Email:maheshkuttalam@gmail.com Ph: 9443170114.
7.	Dr.A.Madhuprasad Assistant Professor, Department of Business Administration Ayya Nadar Janaki Ammal College, Sivakasi madhu anjac@yahoo.co.in Ph:9843344683



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BOARD OF STUDIES MEETING OF <u>MANAGEMENT STUDIES</u> HELD ON (08.10.2022)

MINUTES OF THE MEETING

The Board of Studies Meeting of <u>M.B.A</u> was held ON 08/10/2022 at <u>(10.30am)</u> in the Department of **Management studies** After having a detailed discussion, the Board resolved the following:

1. Resolved to revise the syllabus of the courses for II year M.B.A. as follows:

Semester III

Carloi a 4		Title of	Fo	cus c	on	Revised / New /	Course Contribut ion
Subject Core / Elective / SBE / NME / SLS	Title of the Existing Course	the Course after revision	Employability	Entrepreneurship	Skill Development	No Change / Interchan ged If revised % of change	Local/ National/ Global Level
P3MSC31	Operatio n research	Operation research		E nt re pr en eu rs hi p	Skill developm ent	No Change	National
P3MSC32W	Worksho p on research methods	Worksho p on research methods	Employabi lity	1		Revised 20%	National
P2MSC33	Research methodol ogy	Research methodol ogy	Employabi lity			No Change	National
Refer Elective Table	Major Elective1	Major Elective1	Employabi lity			No Change	National
Refer Elective Table	Major Elective2	Major Elective2	Employabi lity				National
Refer Elective Table	Minor Elective 1	Minor Elective 1	Employabi lity				National



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P2MSC3W	Worksho	Worksho	Employabi		National
	p on	p on	lity		
	Employa	Employa			
	bility	bility			
	skills	skills			

Semester IV

Subject Core /	Title of	Title of the	F	ocus or	1	Revised / New / No	Course Contributi on
Elective / SBE / NME / SLS	the Existing Course	Course after revision	Employability	Entrepreneurs hip	Skill Development	Change / Interchan ged If revised % of change	Local/ National/ Global Level
P3MSC4	Legal Aspect of Business	Legal Aspect of Business			Skill developm ent	No change	National
P2MSC4 2	Strategic managem ent	Strategic managem ent			Skill developm ent	No change	National
P3MSC4	Internatio nal Business	Internatio nal Business			Skill developm ent	No change	National
Refer Elective table	Major Elective3	Major Elective3				No change	National
Refer Elective table	Major Elective 4	Major Elective 4				No change	National
Refer Elective table	Minor Elective 2	Minor Elective 2				No change	National
PIMSC4 PV	Final project &Viva- voce	Final project &Viva- voce	Employabi lity			No change (Timefra me only give for completio n)	National

The detailed syllabus passed in the Board of Studies Meeting is given in Annexure – I.



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ELECTIVES GROUPS

FINANCE ELECTIVES (EF)

SI.NO	SEMESTER	COURSE TITLE	TITLE OF THE COURSE AFTER REVISION	SUBJECT CODE	REVISED/NE W NO/CHANGE INTERCHANG E& PERCENTAGE OF REVISION	COURSES HAVING FOCUS ON EMPLOYABILIT Y/ ENTREPRENRS HIP/ SKILL DEVELOPMENT
1	3	PROJECT MANGEME NT	PROJECT MANGEME NT	P1MSE3 1F	No change	Skill development
2	3	Indian capital market	Indian capital market	P2MSE3 2F	Revised 40%	Skill development
3	3	Investor Education & Protection product	Investor Education & Protection	P2MSE3 3F	Revised 60%	Skill development
4	3	Banking services operation	Banking services operation	P1MSE4 1F	No change	Skill development
5	3	Financial services: Financing &investing solution	Financial services: Financing &investing solution	P2MSE4 2F	No change	Skill development
6	3	Security analysis	Security analysis	P3MSE4 2F	No change	Skill development
7	3	Workshop on financial accounting with tally & GST	Workshop on financial accounting with tally & GST	P2MSE4 FP	Revised 40%	Skill development



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MARKETING ELECTIVES (EM)

SLNO	SEMESTER	COURSE TITLE	SUBJECT CODE	REVISED/NEW/ NOCHANGE/ INTERCHANGE & PERCENTAGE OF REVISION	COURSES HAVING FOCUS ON EMPLOYABILITY/ ENTREPRENRSHIP/ SKILL DEVELOPMENT
1	3	Consumer behavior	P2MSE31M	No change	Skill development
2	3	Adverting management	P3MSE32M	No change	Skill development
3	3	Digital marketing	P2MSE33M	No change	Skill development
4	3	Services marketing	P2MSE41M	No change	Skill development
5	3	Retail management	P2MSE42M	No change	Skill development
6	3	Workshop on sales and marketing strategies	P2MSE41MP	No change	Skill development

HUMAN RESOURCES ELECTIVES (EH)

				REVISED/NE	COURSES
		E)			HAVING FOCUS
	SEMESTER OURSE TITLE		CODE	NOCHANGE/	ON
				INTERCHAN	EMPLOYABILITY/
SI.NO	ES	(A)	SUBJECT	GE	ENTREPRENRSHIP/
\mathbf{z}	\mathbf{Z}	COURSE		&	SKILL
	\mathbf{z}	JO,		PERCENTA	DEVELOPMENT
			SO	GE OF	
				REVISION	
1	3	Human resources	P1MSE31H	No change	Skill development
		development			
2	3	Industrial relations	P1MSE32H	No change	Skill development



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3	3	Training	P1MSE33H	No change	Skill development
		Development			
4	3	Counseling skills for managers	P1MSE41H	No change	Skill development
5	3	Conflict and negotiation	P1MSE42H	No change	Skill development
6	3	Performance Management	P1MSE43H	No change	Skill development

SYSTEMS ELECTIVES (ES)

SI.NO	SEMESTER	COURSE TITLE	SUBJECT CODE	REVISED/NE W/ NOCHANGE/ INTERCHAN GE & PERCENTAG E OF REVISION	COURSES HAVING FOCUS ON EMPLOYABILITY/ ENTREPRENRSHI P/ SKILL DEVELOPMENT
1	3	Software project management	P1MSE31S	No change	Skill development
2	3	RDBMS/Client server computing(ORACL E)	P1MSE32S	No change	Skill development
3	3	Enterprise resources planning	P1MSE33S	No change	Skill development
4	3	Data mining and data warehousing	P1MSE41S	No change	Skill development
5	3	Networking management and information security	P1MSE42S	No change	Skill development
6	3	Web page designing using PHP 6& MYSQL5	P1MSE43S	No change	Skill development



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2. Resolved to approve the draft syllabi for **M.B.A** with the following changes:

Course	Unit No.	Changes
Indian		Revised 40%
capital market		CHANGED AS
		Unit II: Primary Market & Secondary Market.
		New issue market (Primary market) – Parties involved in the new issue – Placement of the issues – Pricing of new issues – Allotment of shares – Investor considerations.
2 & Functions of sto		Secondary Market: History of Stock Exchanges in India – Functions of stock exchanges – Regulators – Stock Exchange members/Brokers – Investors – Trading – Settlement
		CHANGED AS
Unit		Unit III: Risk Management in Capital Market:
		Definition of Risk – Systematic Risk – Market Risk – Interest Rate Risk – Purchase power risk - Unsystematic Risk – Business Risk – Internal business risk – External business risk - Minimizing Risk Exposure – Protection against Market Risk - Risk Measurement.(Theory only)
Investor		Revised 60%
Education & Protection		CHANGED AS
Unit I		Unit I
	1,2,3	Financial Services: Financial services – Introduction, Nature, Importance, Functions, Scope –Traditional and modern activities – Financial service companies – Challenges of financial services in India –. Marketing Financial Services – Importance. Customers of financial services- Factors influencing loyalty/behavioral importance/advantages of a Date Base – Advertising of Services.



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		CHANGED AS
		Unit II
		Indian Financial System- Introduction – Finance functions – Features – Components of financial system – Development of Indian financial system after 1991. Financial markets – financial instruments in capital market – securities – equity shares – Blue chip shares – Sweat Equity shares – Preference shares. Government Securities – Types – New financial instruments – Recent reforms in capital market – Money market – Structure of Indian Money Market – Money market vs Capital Market.
		CHANGED AS
		Unit III
		Protection in Primary & secondary market: Investor consideration - Investor protection in the primary market - Policy changes. Risk management – Index based market wide circuit breakers – Mark to market margins – value at Risk (VaR) based margins. BSE-NSE-OTCEI – MCX Stock Exchange Ltd.
Workshop		CHANGED AS
on Research		Accessing AMOS
methods	5	To open and understand basics of AMOS
	3	Overview of SEM
		Create sample SEM using AMOS Using ontions and running model
		Using options and running model Reading data into AMOS and making analysis
Workshop on financial accounting with tally	6	ADDED ONE UNIT GST – in Tally Introduction of GST Activation of GST Feature in Tally Create the following Ledgers Entries of Unregistered Dealer Service Entries in GST E-Way Bill in Tally



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3. Resolved to approve the panel of Examiners suggested by the members of the Board as given in Annexure – II.

4. (Any other resolutions passed in the meeting)

Members Present:

Name	Category	Signature
Dr. M. Balaji	Chairman	M. M.
Dr. S. Mahalingam	University Nominee	Continuer Co.
Dr. K. Dhanalakshmi	Subject Expert	k. Som hr
Dr. G. Magesh Kuttalam	Subject Expert	Protestina
Mr. Rathina Balaji	Alumnus	economies
Mr. R. Varatharajan	Corporate Sector	Secret Se
Dr.A.A.Magesan	Member	AAMagram
Dr.T.Suguna	Member	Te
Dr.L.Joshua Paul Moses	Member	158000
Dr.S.TamilSelvi	Member	S. Jaikeli.
Mr.G.Venkateshwaran	Member	G. Pe
Mrs.K.Abinaya	Member	
Mr.P.Venkatesh Kumar	Member	Ongun